

# INVESTOR PRESENTATION

**OCTOBER 2025** 

# Agenda

- 1. Introduction to Tikehau Capital
- 2. A large spectrum of expertise
- 3. Accelerating growth in Asset Management
- 4. Granular & Synergetic Investment Portfolio
- 5. Financials
- 6. Outlook
- 7. Appendix

# 

# **INTRODUCTION TO TIKEHAU CAPITAL**

# A growing global alternative asset manager

Founded in 2004

IPO in **March 2017** 

€51.0bn of AuM<sup>(1)</sup>

€3.1bn of shareholders' equity (1) Offices<sup>(1)</sup>

735 employees(1)

**Complementary** asset classes

- **Recurring and predictable** management fees
- Strong potential for performance fees
- Scalable platform

**ASSET MANAGEMENT ACTIVITY** 



INVESTMENT **ACTIVITY** 

Strong equity base

- **Capital allocation priority:** invest in Tikehau Capital funds
- **Supports Asset Management growth**
- Benefits from returns generated by our funds
- **Strong alignment of interests**

A double exposure to alternative asset classes

(1) As of 30 June 2025.



# **Tikehau Capital's key differentiators**

#### **Balance Sheet compounding growth**

- €3.1bn of shareholders' equity
- Investment Grade rating (BBB- from Fitch and S&P)
- Disciplined and strategic capital allocation to support new fund launches, invest alongside clients, and drive long-term growth initiatives

#### **Entrepreneurial DNA and alignment of interests**

- Founder-led entrepreneurial spirit
- 56% of capital owned by founders and management
- Investment portfolio 70% exposed to the firm's own investment strategies

#### Global reach, local expertise

- 17 offices across Europe, North America, Asia and Middle East
- Local presence allowing proximity with clients and sourcing of opportunities

#### Relevant cloud of strategic partnerships

- Strong partnerships with leading industrial, distribution and financial players, as well as public entities across geographies (Americas, Asia, Middle East, Europe)
- · Sector leadership, access to exclusive opportunities and innovation and Al joint initiatives

#### **Conviction-driven investments**

• Pioneer positioning on long-term investment thematics (Decarbonization, Aerospace & Defense, Cybersecurity & Digital Infrastructure, Credit Secondaries)

High level of selectivity (>95%) and downside-protected investment approach

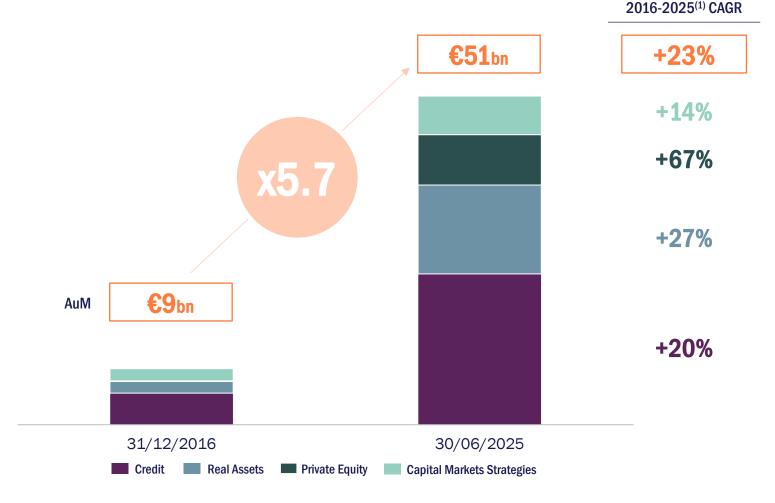
#### Sustainability at the core

- Sustainability criteria fully integrated in investment strategies (ESG ratchet and sustainable & impact platform)
- €4.7bn of AuM dedicated to climate and biodiversity
- 20% of variable compensation linked to people and climate goals

As of 30 June 2025.



# A significant growth journey

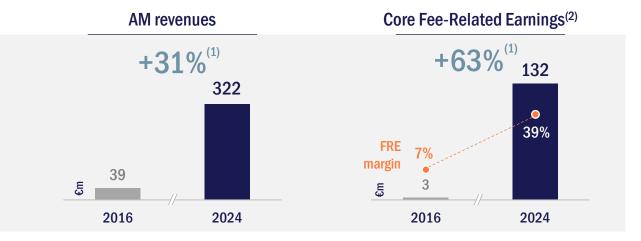




(1) As of 30 June 2025, (2) Including business lines and Head of countries. Excluding Assistants, General Management, Legal, Finance, Audit, IR & Tax, Communication, IT including Transformation, General Services and Human Capital, Research, Risk, Fund Operations, Compliance, Client Services, CLO transaction team and ESG, Sales, Business Development, ISG and LP Connectivity. (3) International investors refer to non-French investors. Past performance does not predict future returns.



# A solid track record of profitable growth







distributed to shareholders

of Asset Management EBIT

growth in 2024 proposed DPS<sup>(3)</sup>

(1) 2016-24 CAGR. (2) Core FRE correspond to Fee-Related Earnings excluding expenses linked to share-based payment transactions (IFRS 2), but for the social charges linked to share-based compensation. (3) Dividend per share. Past performance does not predict future returns.



# Our balance sheet acts as a strong growth compounder

#### **Balance-sheet compounding effect Asset Management** Investment portfolio **Tikehau Capital's Funds** Scalability & operating Direct & ecosystem performance investment performance leverage Fee-related Performance-**Portfolio Portfolio** earnings related returns returns earnings

# Mid-teens

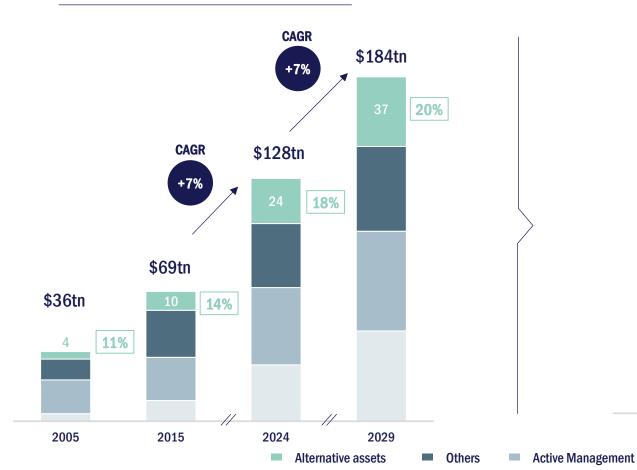
**Target Return on Equity** by 2026

As of 30 June 2025.

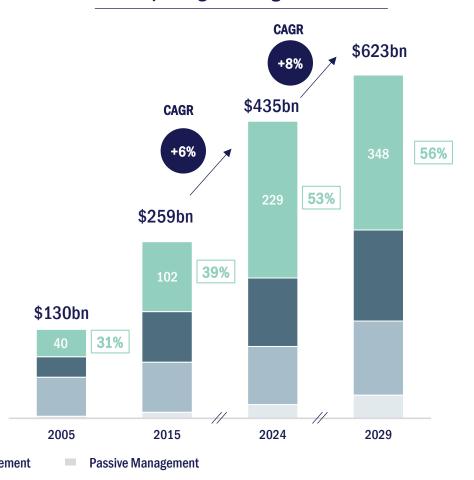


### Structural tailwinds for alternatives

Alternative assets to represent **20% of global AuM** by 2029...



#### ...but capturing **56% of global revenues**



Source: BCG Global AM 2025 report. Past performance is not a reliable indicator of future earnings and profit, and targets are not guaranteed.



# An increasingly global platform

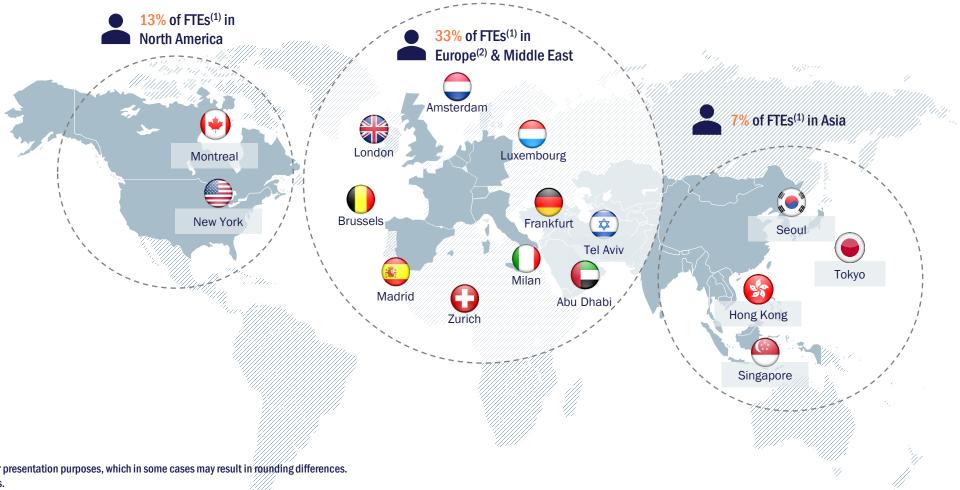
Offices globally

48

**Nationalities** 

58%

of AM professionals are located in international offices<sup>(3)</sup>



As of 30 June 2025. Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.

- (1) FTEs excluding Sofidy and crowdfunding entities.
- (2) Excluding France.
- (3) International offices refer to non-French offices. AM Professionals excluding Sofidy and crowdfunding entities.



# A strong outlook

Our growth playbook

**Expand flagship strategies** 

Scale up innovation

**Enhance international development** and partnerships

> **Drive operating leverage** and cost efficiency

Mid-term milestone targets<sup>(1)</sup>

Scalability >

Operating leverage

Value creation

Shareholders returns

>€65bn

2026 AuM

>€250m

2026 FRE

Mid-teens

Return on Equity by 2026, driven by

~€500m

Net Profit, Group share in 2026

>80%

AM EBIT distributed to shareholders

As of 30 June 2025. Achievement of objectives and forecasts are not guaranteed, and actual performance may differ materially.

(1) Medium-term objectives represent only milestones along the Group's long-term growth trajectory, and their achievement will depend on developments in the economic and geopolitical context.



# 

# A LARGE SPECTRUM **OF EXPERTISE**

### **Our conviction-based thematic investments**

LONG-LASTING EXPERTISE IN MID-MARKET FINANCING ACROSS ASSET CLASSES AND STRATEGIES

#### **CREDIT**

#### **PRIVATE DEBT**



- Mid-market financing
- Real economy & job creation
- · Creating local resilience



**Direct Lending Corporate Lending** Private Debt Secondaries CL0s

#### **TACTICAL STRATEGIES**



- · Special and hybrid capital solutions for mid-market
- · Flexible solutions for asymmetric risk/return profiles



**Special Opportunities Multi-Asset Strategies Digital Infrastructure Real Estate Debt** 

#### **REAL ASSETS**



- Asset transformation and reconversion
- Energy efficiency
- Infrastructure



European Core/Core+ Real Estate **European Value-Add Real Estate** US Infrastructure **Digital Infrastructure** 





- · Growth & patient capital
- Sector expertise
- Active management



Decarbonization **Regenerative Agriculture** Aerospace & Defense Cybersecurity



- Conviction-based management
- Fundamental investment approach



**Fixed Income** Equity

€23.4bn

€13.8bn

€7.8bn

€6.0bn

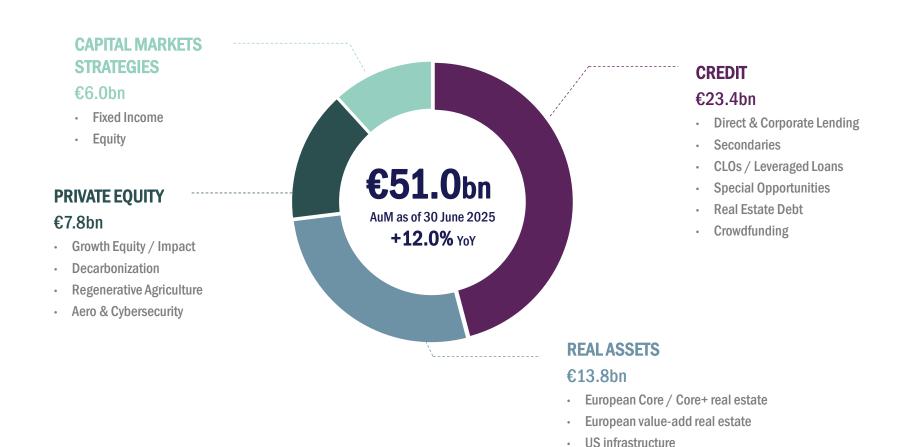
As of 30 June 2025.

Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



## A large spectrum of investment expertise

#### A COMPREHENSIVE OFFERING ACROSS ASSET CLASSES AND INVESTMENT VEHICLES



**Complementary vehicle types** 

**Permanent capital** 

Closed-end funds

SMA & evergreen mandates

Co-investment vehicles

**Open-ended funds** 

As of 30 June 2025. Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



# What our investor-clients are looking for

#### **VALUE-ADD**

Main performance driver

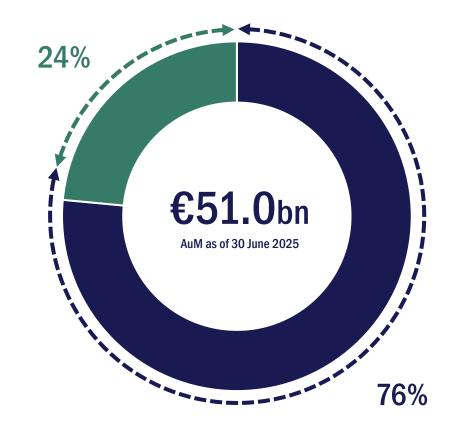
**Capital gains** 



- Targets mid-high teens gross **IRRs**
- **Back-ended returns**



Focus on megatrend investing



#### **YIELD**

Main performance drivers



Income



- Targets mid-high single digit gross IRRs
- Predictable & regular returns



Appealing features in the current context

As of 30 June 2025.

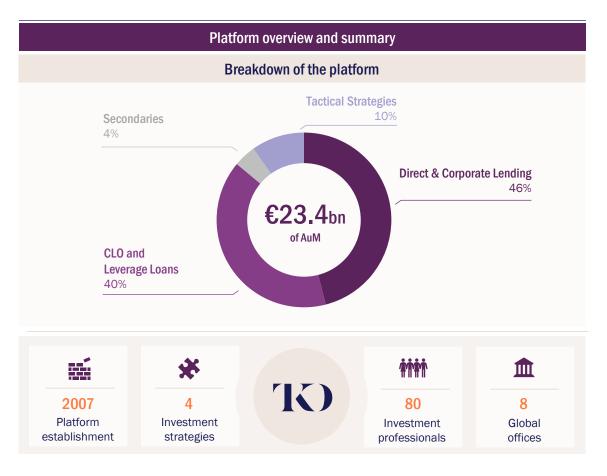
Achievement of objectives and forecasts are not guaranteed, and actual performance may differ materially, past performance does not predict future returns.



### **Credit**

#### OVERVIEW OF THE CREDIT PLATFORM





Key merits of the platform		
Platform overview	Tikehau Capital began investing in Private Credit in 2007 with the launch of its first Credit strategy.  In 2012, it established a dedicated Direct Lending platform open to third-party investors, followed by CLOs and Leveraged Loans in 2015, Tactical Strategies in 2016 and most recently a Secondaries business in 2021.	
Investment approach	A 360° platform offering tailored financing solutions to support borrowers at every stage of their growth journey.  Focused on <b>profitable</b> , <b>cash-generative companies</b> in resilient, non-cyclical sectors, ensuring sustainable and stable returns.	
Team and network	A global team with <b>80</b> investment professionals across <b>8</b> investment offices.  Differentiated alignment of interests, with over <b>€1.2bn</b> of the Group's balance sheet invested in its Credit products.	
Scale	Expanding access to private credit for private investors through specialized funds, distribution platforms, and strategic partnerships with insurance companies.  Leveraging over <b>15 years of experience</b> , a strong local presence, cross-origination capabilities, and long-standing relationships to provide reliable support across the capital structure.	

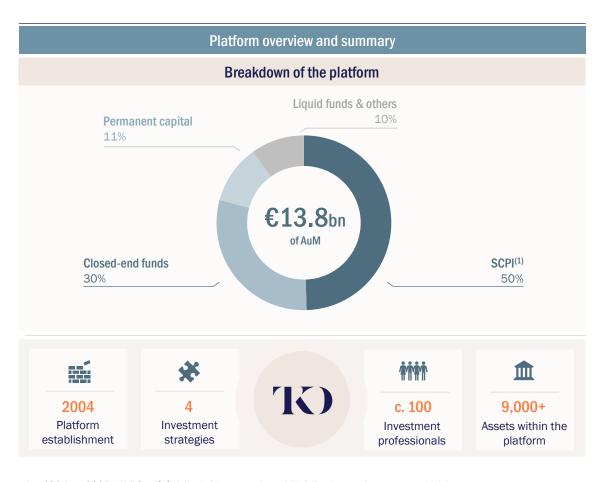
As of 30 June 2025. Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



### **Real Assets**

#### **OVERVIEW OF THE REAL ASSETS PLATFORM**





Key merits of the platform		
	Tikehau Capital started investing in Real Estate in <b>2004</b> initially using its own balance sheet, followed by club deals in 2014 before adding dedicated value-add funds since <b>2018</b> .	
Platform overview	The Group acquired <b>IREIT</b> and <b>Sofidy</b> in 2018, before the platform was further enhanced with the acquisition of <b>Star Infra</b> to broaden its Real Assets platform.	
Investment approach	The platform is focused on European Real Estate value-add strategies through its commingled funds. European Core+ investments are pursued via club-deals.  IREIT focuses on Core+ investments, while Sofidy focuses on Core/Core+ strategies, both with a Western Europe specialty. Tikehau Star Infra focuses on Equity Infrastructure in the US and Canada.	
Team and network	A global team with <b>c. 100</b> investment professionals through the broader platform.  Differentiated alignment of interests, with a GP commitment ranging between <b>10 - 15%</b> in each Real Estate commingled fund.	
Scale	Through Tikehau Capital, more than <b>9,000 assets</b> are owned and managed by the Real Assets platform.	

As of 30 June 2025. (1) "Société civile de Placement Immobilier" (Real estate investment vehicle).







- Diversified platform composed of granular small-sized assets in prime locations
- High-quality long-term tenants
- Embedded **hedge against inflation** (rent indexation)
- Prudent and targeted investment approach, while taking advantage of opportunities offered by a dislocated market
- No liquidity mismatch

>9,000

**Units across Real Estate** platform at 30 June 2025

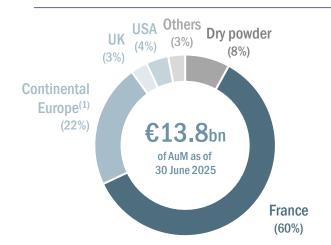
26%

Average LTV levels across portfolios at 30 June 2025

€1.2bn

Dry powder as of 30 June 2025

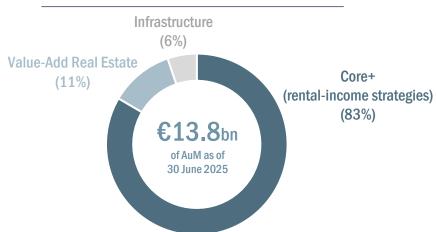
#### AuM breakdown by geography



(1) Excluding France.

Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.

#### AuM breakdown by strategy





# **Private Equity**

#### OVERVIEW OF THE PRIVATE EQUITY PLATFORM



Platform overview and summary				
Breakdown of the platform				
Growth Equity 8%  Aerospace & Defense and Cybersecurity 29%  Decarbonization / Regenerative Agriculture 58%		Cybersecurity		
2013 Platform establishment	4 Investment strategies		57 Investment rofessionals	62 Portfolio companies

Key merits of the platform		
Platform overview	Tikehau Capital began investing in Private Equity in <b>2013</b> with early investments made from its own balance sheet.  In <b>2018</b> , it broadened the Private Equity platform which was opened to third-party investors.	
Investment approach	Thematic investments with four dedicated investment strategies focused on Decarbonization / Regenerative Agriculture, Aerospace & Defense, and Cybersecurity.  Focus on profitable companies with an established product and/or service, typically in the private equity mid-cap space.	
Team and network	A team of <b>57 investment professionals</b> across <b>7 offices</b> worldwide, offering deep local market insights, supported by a network of 40+ operating partners.  Demonstrating commitment and confidence, with a GP commitment of <b>8 - 10%</b> in each private equity fund.	
Scale	Invested in 62 portfolio companies with an aggregated EBITDA of c. €1.3bn and c. €10.9bn of revenue.  Underlying portfolio companies employ c. 71,100 individuals globally.	

As of 30 June 2025. Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



# **Capital Markets Strategies**

#### **OVERVIEW OF THE CAPITAL MARKETS STRATEGIES PLATFORM**





Key merits of the platform		
Platform overview	The investment platform is built on rigorous, in-depth fundamental research, supporting a deep understanding of every company we invest in.  This fundamental research is the cornerstone of the investment process, seeking the best risk/return ratio.	
Investment approach	The credit and flexible & equities funds apply a <b>conviction-based approach</b> .  The funds are <b>actively and discretionally managed</b> , making independent decisions in portfolio construction and market exposure, and are not managed according to an index.	
Team and network	A strategically positioned team across <b>Paris</b> , <b>London</b> , <b>New York</b> , and <b>Singapore</b> , providing deep market insights and local expertise.  Led by an experienced portfolio management team with an average of <b>18 years</b> in the industry, delivering informed and dynamic investment decisions.	
Scale	The platform features <b>12 open-ended funds</b> , spanning fixed income, flexible, equity, and multi-asset strategies, providing investors with a broad range of investment opportunities.	

As of 30 June 2025. Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



# 

# **ACCELERATING GROWTH IN ASSET MANAGEMENT**

## Strong growth reflects successful execution

#### DYNAMIC FUNDRAISING

- Asset class complementarity
- Innovation-driven mindset
- Business mix rebalancing
- Client base diversification
- Global footprint



#### **SELECTIVE DEPLOYMENT**

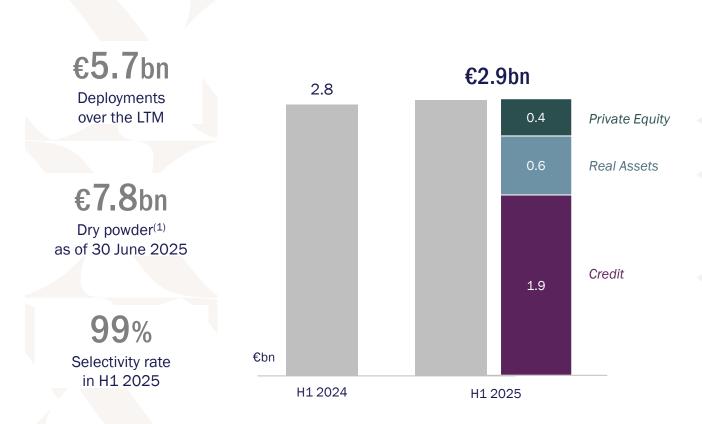
- High investment discipline
- Strong & local sourcing capabilities
- High level of skin in the game
- Full integration of sustainability criteria

#### **SOLID PERFORMANCE**

- Robust track record
- Strong potential for performance fees

Virtuous flywheel effect drives scale

# Disciplined deployment focused on larger-scale transactions

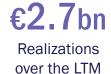


- Active deployment of thematic strategies (Decarbonization, Aerospace & Defense, Cybersecurity, Regenerative Agriculture)
- ~€150m investment in TTSP (Germany), €65m investment in FTAPI (Germany), €45m in Juan Navarro García (Spain)
- Investments in Egis, ScioTeq (Belgium) and EYSA Group (Spain) to be completed in H2 2025
- **Off-market transactions** across geographies (Germany, the Netherlands)
- Diversification of investments across geographies (Spain, Singapore, US, Norway)
- Focus on add-on financings and follow-on transactions in Direct Lending
- Continued good momentum in CLO issuance

Past performance does not predict future returns. (1) Within Tikehau Capital Asset Management strategies.



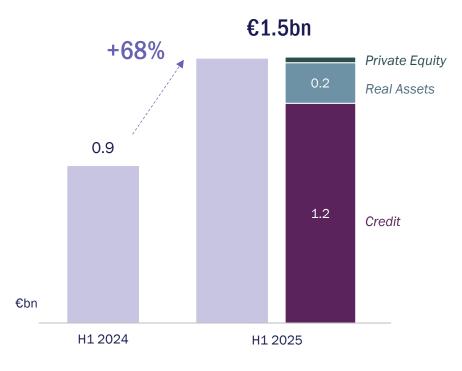
# **Robust level of value-creating exits**



€1.8bn Distributed to LPs in

H1 2025

YoY growth in realizations



- Egis transaction to be accounted in H2 2025 realizations
- · Healthy exits pipeline
- Disposal of granular assets (retail parks, residential assets across Iberia and individual sales of light industrial assets in France)

- Financing repayments in Direct Lending, Corporate Lending and **Tactical Strategies**
- Liquidation of European CLO I

# Solid performance across our funds

#### Strong performance metrics<sup>(1)</sup>

Direct Lending strategy	Gross IRR	Net IRR
3 <sup>rd</sup> vintage (2014)	9.4%	7.1%
4 <sup>th</sup> vintage (2018)	9.0%	7.1%
5 <sup>th</sup> vintage (2020)	8.4%	6.7%
Special Opps strategy <sup>(2)</sup>	Gross IRR	Net IRR
2 <sup>nd</sup> vintage (2020)	11.2%	7.8%
3 <sup>rd</sup> vintage (2023)	20.5%	15.4%
Decarbonization strategy <sup>(3)</sup>	Gross IRR	Net IRR
First vintage (2018)	22%	14%

#### Example of recent realizations<sup>(4)</sup>





Real Assets Continued disposal of mid-sized and granular assets notably from the portfolio of residential assets in Iberia

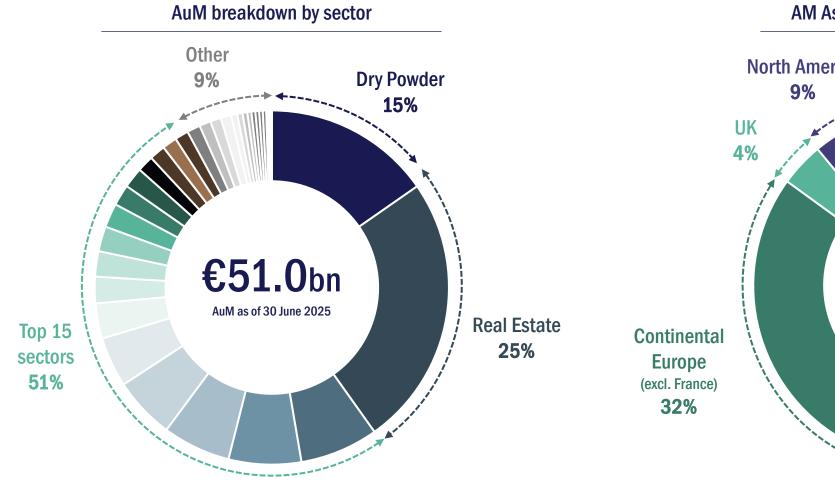




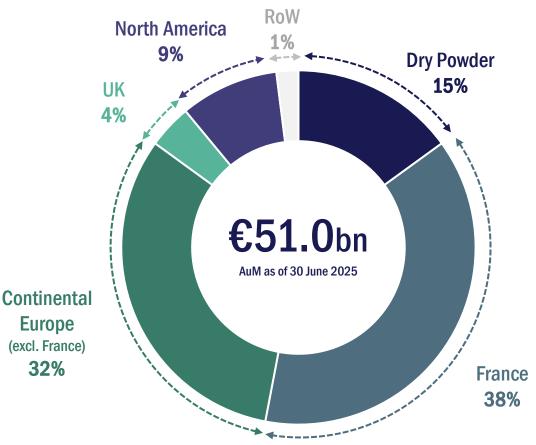
(1) Data as of 31 March 2025. The funds presented above are the flagship strategies for Tikehau Capital's Credit and Private Equity business lines. Real Assets funds are not included because providing IRR for these funds is not meaningful, (2) Data as of 31 March 2025, (3) Gross IRR and Net IRR for the firm's Private Equity Decarbonization strategy for exited transactions, (4) Examples of realizations which are presented for information purpose only. They are not representative of all of the firm's portfolio companies. Company logos and trademarks are used for illustrative purposes and remain the exclusive property of their respective owner. Past performance does not predict future returns.



# Granular and diversified exposure by sector and geography







Figures have been rounded for presentation purposes, which in some cases may result in rounding differences.



# Attractive portfolio metrics with embedded downside protection



Value creation



#### DIRECT LENDING<sup>(1)</sup>

High-quality assets

24%

Average EBITDA margin

Robust portfolio protection

100%

Covenanted investments

Low level of leverage

4.4x

Average leverage at closing

#### PRIVATE EQUITY<sup>(2)</sup>

+11%

LTM Revenue growth

+23%

LTM EBITDA growth

Low level of leverage

3.2x

Average current leverage

Low entry multiple

9.8x

Average EV/EBITDA multiple at entry

#### REAL ESTATE<sup>(3)</sup>

High level of granularity

>9,000

Units across Real Estate platform

Resilient level of distribution rate

5.04%

Distribution rate for Immorente in 2024<sup>(4)</sup>

Low level of leverage

26%

Average LTV across Real Estate platform

<sup>(4)</sup> Distribution rate for Immorente in 2024 (latest data available), €4.3bn of AuM as of 30 June 2025. Distribution rate is defined as gross dividend relative to the subscription price before tax.



<sup>(1)</sup> Metrics for Tikehau Capital's  $5^{th}$  vintage of Direct Lending strategy as of 30 June 2025.

<sup>(2)</sup> Across Tikehau Capital's Private Equity strategies. Data as of 31 March 2025 (latest data available).

<sup>(3)</sup> Across Tikehau Capital's Real Estate strategies as of 31 March 2025 (latest data available).

# H1 2025 inflows driven by Credit and Private Equity strategies



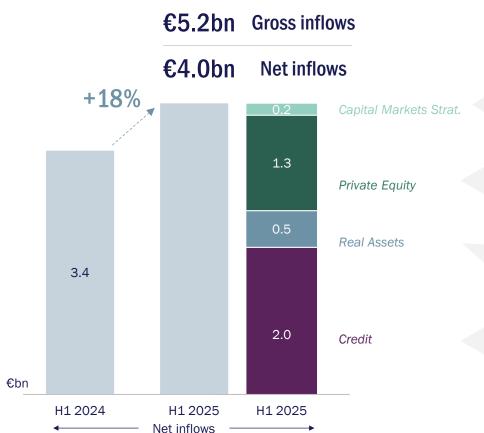
Gross inflows over the LTM

€7.7bn

Net inflows over the LTM

+ 18%

Growth in net inflows vs. H1 2024

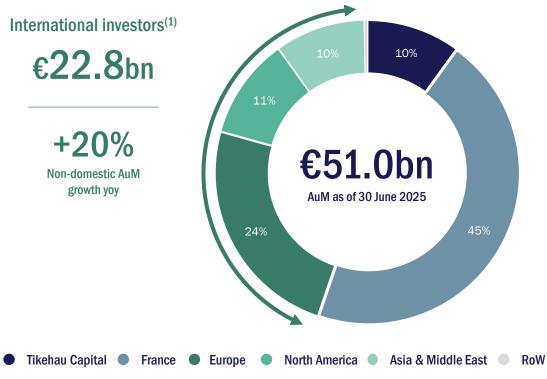


- Continued momentum for **fixed income** strategies, supported by strong performance
- Fundraising for Decarbonization II, Aerospace & Defense II, Cybersecurity IV strategies
- Launch of a unit-linked product dedicated to European defense and security for private investors
- €1bn capital raise for Egis<sup>(1)</sup>
- Inaugural **green bond** for IREIT (~€60m)
- Additional commitments for Direct Lending VI and Credit Secondaries II strategies, CLOs, unit-linked products
- · Launch of semi-liquid credit fund

(1) Backed by global co-lead investors, including Apollo, ADIA and Neuberger Berman.

# **Continued expansion of our client base globally**

AuM breakdown by investors nationalities as of 30 June 2025





<sup>(2)</sup> Excluding French investors.

Most represented nationalities in AuM as of 30 June 2025<sup>(2)</sup>

		Office Opening Year
	United States	2018
2	Italy	2015
3	United Kingdom	2013
4	Spain	2017
5	Germany	2021

45%

AuM from international<sup>(1)</sup> investors as of 30 June 2025

~80%

of H1 2025 3<sup>rd</sup> party inflows raised from international investors<sup>(3)</sup>



<sup>(3)</sup> Excluding Sofidy funds.

# **Major steps forward in expansion in Asia**



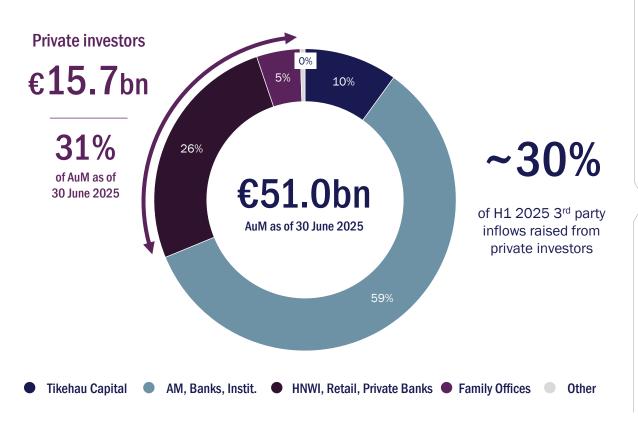
becoming a shareholder of

Tikehau Capital

Financing of mid-sized corporates across APAC

# **Continued progress in the democratization of private markets**

AuM breakdown by client type as of 30 June 2025



**Key partners** 

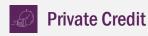




Distribution platform

iCapital.

2025 initiatives



Launch of a semi-liquid fund to finance the growth of profitable mid-sized European companies



#### Private Equity

Launch of a Private Equity fund dedicated to European defense and security, available through life insurance products

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# Tikehau Capital's sustainability milestones



signatory

Responsible investing charter

**Proprietary ESG grid** 

Dedicated ESG role

#1 sustainability report



Energy transition fund  $^{(1)}$ 



#1 impact report

**ESG** committee

Carbon footprint assessment



Launch impact platform

**ESG** ratchet in Credit

Signatory of the Net Zero Asset **Manager Initiative** 

>€5bn

Target AuM dedicated to Climate & Biodiversity by 2025



1st sustainable bond emission for €500m with positive second party opinion

Closing of the first vintage €1.4bn of the Private Equity **Decarbonisation strategy** (including co-investment)

**#1 Climate report** 

of variable compensation linked to people & climate goals







**Group climate transition plan** 

€4.7bn

of Climate & Biodiversity



#1 Double materiality assessment and CSRD report

Deployment of digital tools for carbon footprint calculations

Strengthen biodiversity strategy



2014-2017

2018-2019

2020-21

2022-23

2024-25

As of 30 June 2025. Source: Tikehau Capital. (1) Managed by Tikehau Investment Management, reserved for qualified investors and no longer open to commercialization and subscription. (2) Criteria for Sustainalytics badges is based on companies with the lowest ESG risk score in their respective industries from the Sustainalytics comprehensive ratings universe.



# Sustainability fully embedded within our business model

Sustainability at Tikehau Capital

69%

of Group's debt linked to sustainability criteria

20%

of variable compensation linked to people & climate goal

71%

of employee shareholders

#### PLATFORM TO CONTRIBUTE TO TRANSITION AND RESILIENCE

#### **Invested companies**



**Decarbonisation** 

Nature & Biodiversity



Resilience



Cybersecurity

**Real estate assets** 



Resilient cities

#### TARGETS TO BUILD LONG-TERM VALUE

**C.40%** of AuM managed in line with the global objective of achieving net zero emissions by 2050

**>€5bn** of AuM dedicated to climate & biodiversity by the end of 2025

#### **External recognition**







Award winner – Best ESG Investment Fund for Tikehau Capital's Private Equity Energy Transition strategy



SOFIDY ESG Prize (Real Estate)

As of 30 June 2025. Funds are managed by Tikehau Capital's asset management affiliates. Source: Tikehau Capital.

(1) Criteria for Sustainalytics badges based on companies with the lowest ESG risk score in their respective industries from the Sustainalytics comprehensive ratings universe. (2) Criteria for Debtwire Direct Lending and ESG Investing awards based on key achievements made in ESG. Criteria for Trophées de la Finance Responsable based on wealth management consultant (CGP) selection

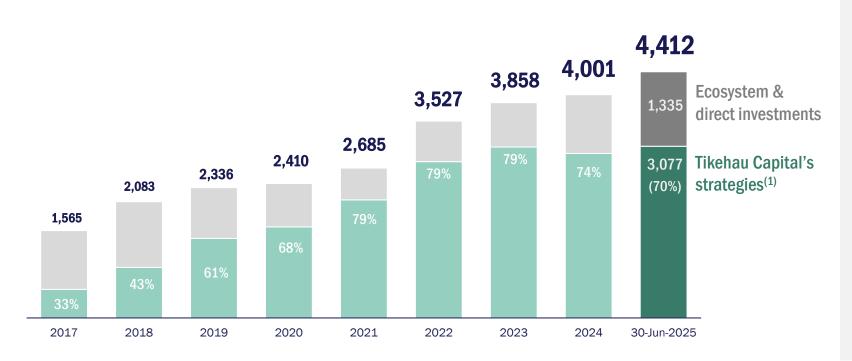


# 04

# GRANULAR & SYNERGETIC INVESTMENT PORTFOLIO

# Our investment portfolio is increasingly exposed to our Asset Management strategies





- Disciplined capital allocation
- Support of innovation initiatives
- Exposure to returns deemed attractive associated with investments within own strategies and ecosystem investments
- Strong skin-in-the game and alignment of interests between management, shareholders and investors

**70%** 

of investment portfolio exposed to Tikehau Capital strategies<sup>(1)</sup>

(1) Including SPACs and co-investments with Tikehau Capital's strategies. Data as of 30 June 2025.



# Dynamic portfolio management in H1 2025

+€730m

**Investments** 

Credit

(53%)

€(209)m

€(110)m

**Divestments & returns** of capital

Market effects & FX



**Tikehau Capital strategies** 

+€380m

Co-invest.

(4%)



**Ecosystem / direct investments** 

+€349m

- **Investment in Schroders PLC** 
  - 5.2% of capital crossed on 24 February 2025
- Co-investment alongside **JC Flowers in Enstar** (a global insurance group based in the US)

- Granular asset exits and disposals
- Returns of capital driven by several of the firm's **CLOs and credit** secondaries strategies
- +€38m of positive fair value changes linked to some Private Equity strategies (Aerospace, **Growth Equity), Real** Estate, CLOs and a coinvestment with JC Flowers
- €(148)m of FX effects mainly linked to €/\$ and €/£

Past performance does not predict future returns.

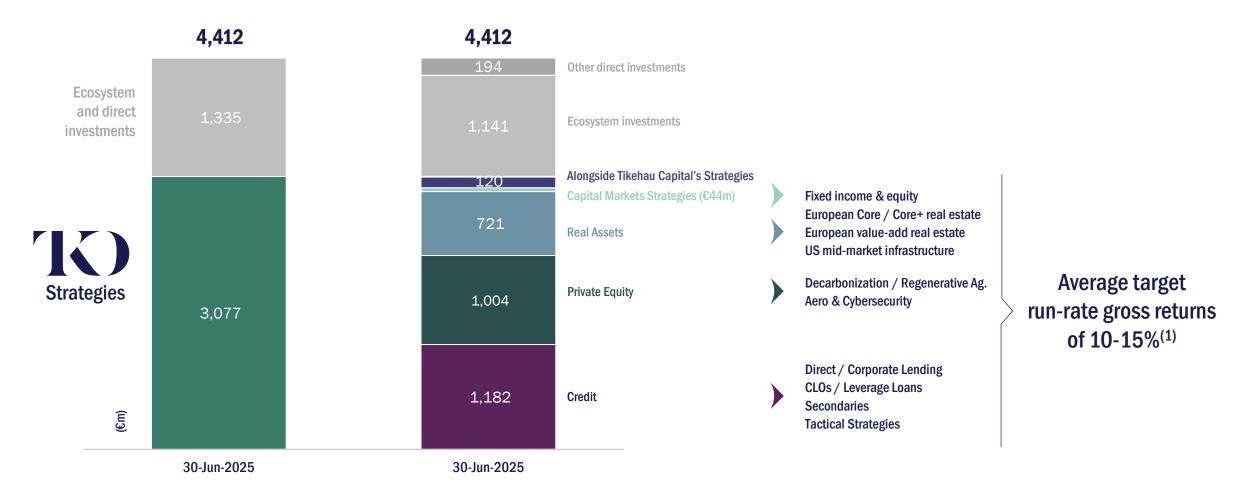


**Private Equity** 

(25%)

**Real Assets** (16%)

## **Strong alignment of interests**



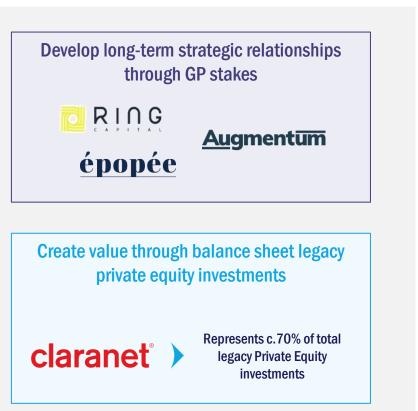
(1) Gross target is not guaranteed, and actual performance may differ materially. The average target gross returns is not reflective of any single underlying fund or investment. Run-rate returns refer to performance expectations after initial deployment and the J-curve effect.



## **Ecosystem and direct investments serving our global platform**







Third-party logos included herein do not constitute an endorsement. They are provided as examples and there can be no guarantee they will do business with Tikehau Capital or any of its affiliates.



## 

## **FINANCIALS**

## Simplified consolidated P&L

€m	H1 2024	H1 2025
Management fees & other revenues <sup>(1)</sup>	155.9	168.5
Operating costs <sup>(2)</sup>	(100.2)	(108.5)
Core Fee-Related Earnings (FRE) <sup>(3)</sup>	55.7	60.0
Core FRE Margin	35.7%	35.6%
Share-based compensation (non-cash)	(9.4)	(9.7)
Fee-Related Earnings (FRE)	46.3	50.3
Realized PRE	5.1	13.4
AM EBIT	51.4	63.7
AM EBIT margin	31.9%	35.0%
Investment portfolio revenues	78.0	111.2
Corporate expenses	(36.4)	(36.5)
Financial interests	(20.9)	(33.3)
Non-recurring items and others	2.5	10.2
Net result before tax	74.6	115.3
Tax	(17.4)	(29.3)
Minority interests	0.3	0.4
Net result, Group share	57.5	86.5

+24% growth compared to H1 2024

Solid portfolio revenues growth despite unfavourable FX effects

Increase linked to the €500m bond issued in April 2025(4)

Significant increase in net profit, driven by strong operating performance coupled with discipline in platform investments  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

In line with Net result before tax evolution

(1) Management fees and other revenues include management fees, subscription fees, arrangement & structuring fees as well as incentive fees, (2) Excluding share-based compensation, (3) Core FRE correspond to Fee-Related Earnings excluding expenses linked to share-based payment transactions (IFRS 2), but for the social charges linked to share-based compensation. (4) The proceeds of the bond issue were used for the firm's general corporate purposes and, in an amount of €200m, to purchase the existing bonds tendered to the tender offer on its €500m 2.250% bonds issued in 2019 and maturing in 2026.



## **Continued growth in Fee-Paying AuM supporting long-term** management fee generation

+11% growth in AuM which are or will become fee-generating

+8% growth in Management fees and others



Past performance does not predict future returns.

(1) Includes arrangement fees, structuring fees as well as incentive fees.

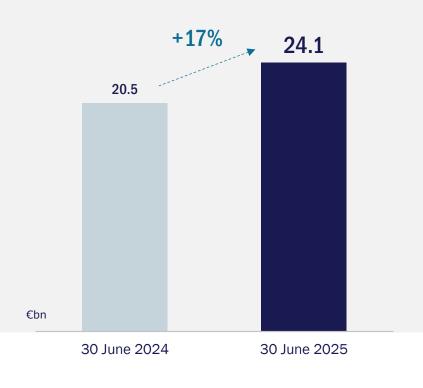


## Performance-related earnings, a material profit driver ahead





Material embedded performance related revenues<sup>(1)</sup>



**Shareholder-friendly** allocation

**Cautious P&L recognition** 

Material mid-term profitability driver



As of 31 March 2025<sup>(2)</sup>

(1) Unrealized performance related revenues, share allocated to the listed firm, (2) Latest data available. Past performance does not predict future returns.



## Tikehau Capital's approach to performance fees

## **Shareholder-friendly** allocation

of carried interest on closed-end funds retained by Tikehau Capital

100%

of performance fees on open-ended funds retained by Tikehau Capital

### **Cautious P&L recognition**

## No negative revenue

given our high-probability recognition policy<sup>(1)</sup>

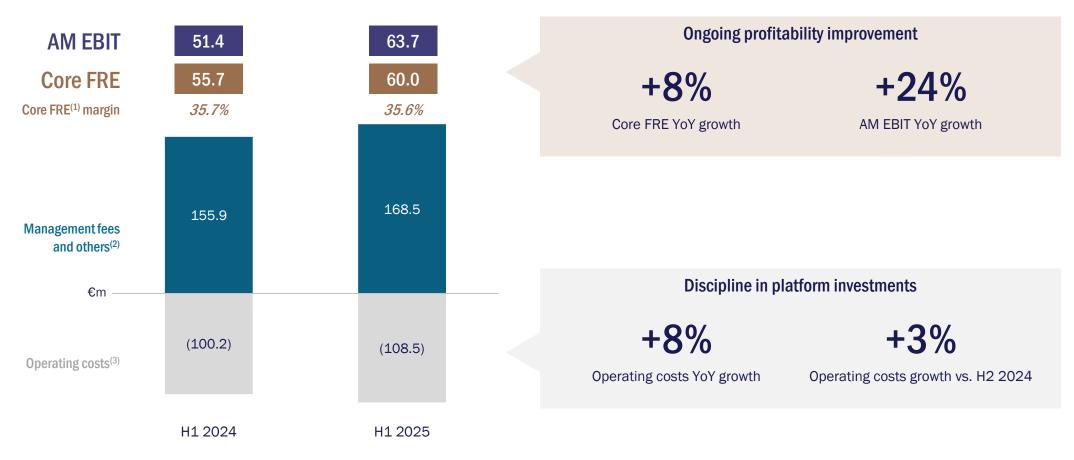
## Material mid-term profitability driver

AuM eligible for carried interest at 30 June 2025

of the Group's largest flagship strategies eligible for carried interest launched since 2017

(1) Please refer to Tikehau Capital's 2024 Universal Registration Document, section 1.3.1.2.

## 24% year-over-year growth in AM EBIT



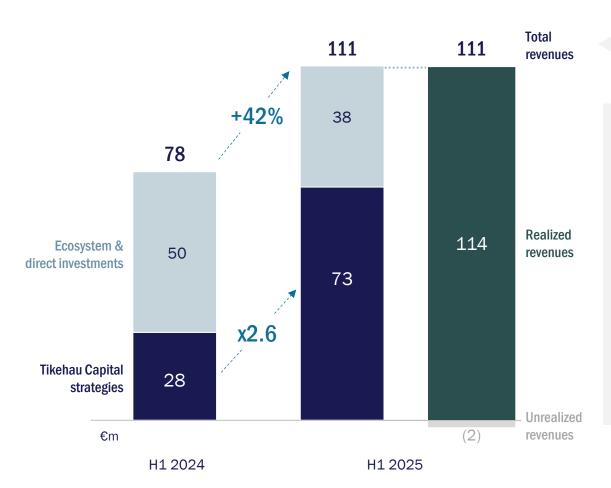
<sup>(1)</sup> Core FRE correspond to Fee-Related Earnings excluding expenses linked to share-based payment transactions (IFRS 2), but for the social charges linked to share-based compensation.

<sup>(3)</sup> Excluding share-based compensation.



<sup>(2)</sup> Management fees and other revenues include management fees, subscription fees, arrangement & structuring fees as well as incentive fees.

## Portfolio revenues growth driven by Tikehau Capital strategies



+€33m portfolio revenues growth despite unfavorable FX effects, amounting to €(39)m in H1 2025 (vs. +€21m in H1 2024)

Main contributors of revenues from Tikehau Capital strategies(1)

**Private Equity** (Aerospace, Growth Equity)

> Credit (CLOs)

**Real Assets** (Value-Add RE)



(1) Realized and unrealized revenues from Tikehau Capital strategies. Past performance does not predict future returns.



## Robust financial structure supporting our business model

€m	31 Dec. 2024	30 June 2025		
Investment portfolio	4,001	4,412		
Cash & cash equivalents	337	207		
Other current & non-current assets	859	884		
Total assets	5,197	5,503		
Shareholders' equity - Group share	3,245	3,093		
Minority interests	4	7		
Total Group shareholders' equity	3,249	3,100		
Financial debt	1,641	2,107		
Other current & non-current liabilities	306	297		
Total liabilities & shareholders' equity	5,197	5,503		
Gearing <sup>(1)</sup>	51%	68%		
Undrawn committed facilities	650	450		

€0.5hn €3.1bn **€0.7**bn Shareholders' Equity, Short-term financial New bond issue in **Group share** H1 2025<sup>(2)</sup> resources Strong investment grade credit ratings S&P Global BBB- / stable outlook confirmed in Q2 2025 Ratings **Fitch**Ratings BBB- / stable outlook confirmed in Q2 2025

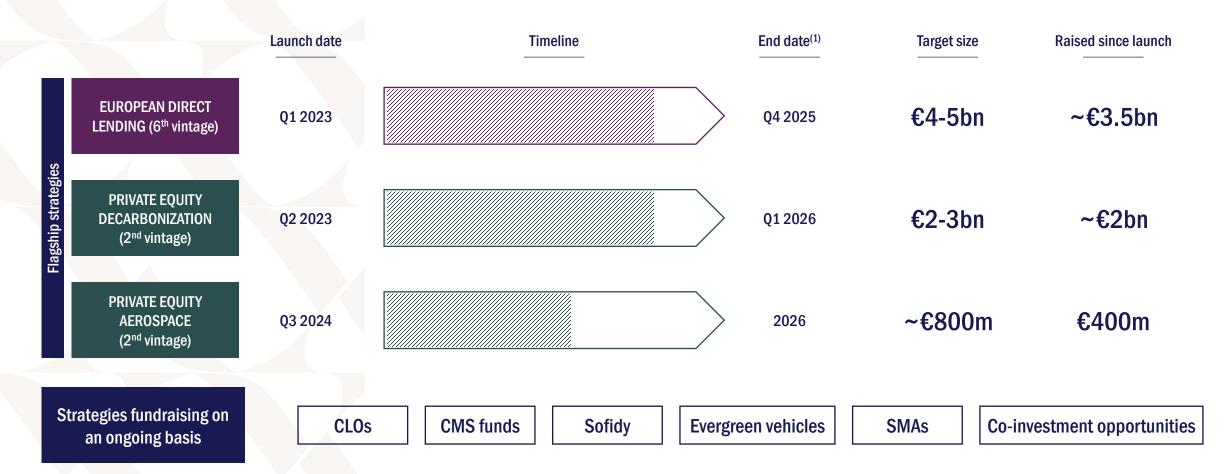
(1) Gearing = Total financial debt / Shareholders' Equity, Group share, (2) The proceeds of the bond issue were used for the firm's general corporate purposes and, in an amount of €200m, to purchase the existing bonds tendered to the tender offer on its €500m 2.250% bonds issued in 2019 and maturing in 2026.



## 06

## **OUTLOOK**

## 2025 fundraising priorities



(1) Before potential extension period. Achievement of objectives and forecasts are not guaranteed.



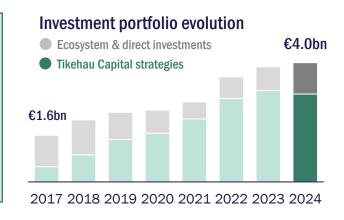
## Capturing future growth for our Asset Management business

**Key priorities Action plan** Source large allocations and **UNLOCK LARGE & HYBRID ASSET OWNERS** access larger transactions **Extend our liability maturity ACCESS PERMANENT POOLS OF CAPITAL Diversify our client footprint Expand our product capabilities RETAIL & WEALTH SOLUTIONS** and client solutions

**Strategic levers Organic** development Bespoke mandates, co-investments and partnerships M&A

## Maximizing value creation through our balance sheet





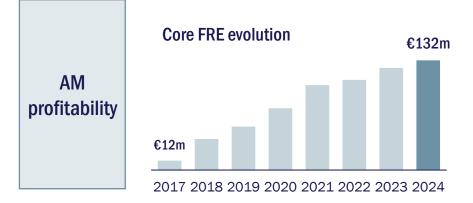
#### **Capital allocation priorities**

- Prioritize active capital rotation and capital recycling
- Maintain alignment of interests while reducing capital intensity within own AM strategies
- Rebalance allocation across own AM strategies, adjacencies / innovation and ecosystem / direct investments
- Pursue M&A opportunities

Return on Equity

improvement

#### Phase I - Portfolio construction



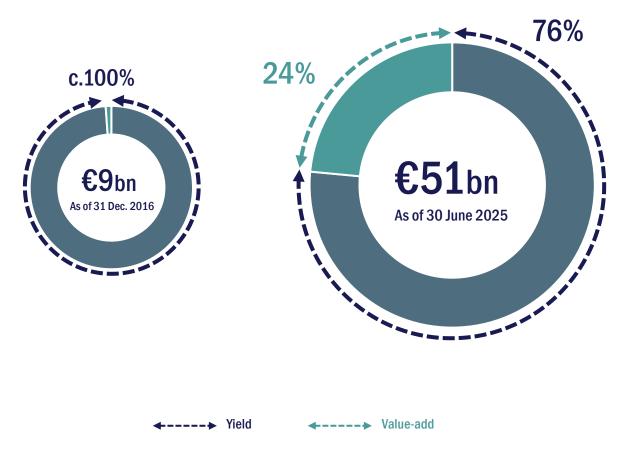
#### Phase II – Harvesting and Value Realization

#### Focus on profitable growth

- Scale flagship strategies
- Adapt to evolving client demand with a greater focus on bespoke mandates and evergreen vehicles
- Enhance carry generation potential

## Asset class target mix by 2026

**EXCLUDING POTENTIAL M&A** 





As of 30 June 2025. Achievement of objectives and forecasts is not guaranteed.



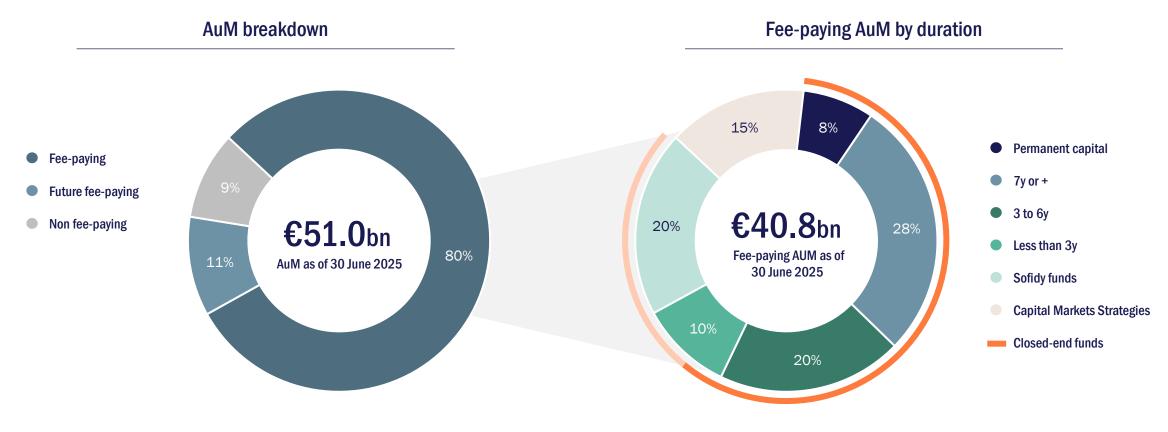
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## **APPENDIX**



## **Continued increase in fee-paying AuM**

#### SUPPORTING LONG-TERM MANAGEMENT FEE GENERATION



88% of AuM in closed-end funds have durations above 3 years

As of 30 June 2025.



## A model on its way to deliver full potential

in 2026

**Fee-related earnings Performance-related earnings Investment returns** Platform investments ahead of Large flagship funds still in A large share of investments Current management fees generation investment phase maturing from 2029 onwards + + features J-curve effect J-curve effect Conservative P&L accounting **Fundraising in priority in funds** Scale up existing strategies generating carry **Balance sheet commitments Expand into new strategies &** Growth AuM eligible for carried growing carried out in priority in higher adjacencies + faster than AuM return asset classes and drivers **Scalability driving operating** strategies Material PRE to kick in as funds leverage ahead mature Mid-40's FRE margin target ~€24bn of AuM eligible for **Average 10-15%** 

carried interest<sup>(1)</sup>



Achievement of objectives and forecasts are not guaranteed.

(1) As of 30 June 2025.

run rate returns

## Solid track record in European mid-market lending

#### **Breakdown of Credit AuM**



- Leadership position in European mid-market lending allowing for selective deal sourcing
- Attractive features and risk-adjusted returns thanks to floating rate instruments
- Focus on downside protection with low leverage at portfolio companies' level
- Strict credit documentation with 100% of financings with covenant attached
- Highly selective deployment

15

24%

4.4x

100%

Years of experience and track record

Average EBITDA margins in portfolio companies<sup>(2)</sup>

Average Debt/EBITDA at closing<sup>(3)</sup>

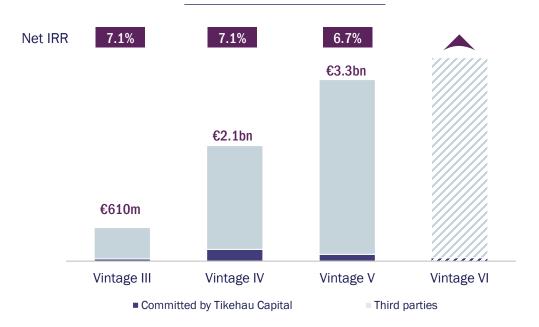
Covenanted investments<sup>(2)</sup>

(1) Data as of 30 June 2025. (2) Metrics for Tikehau Capital's 5th vintage of Direct Lending strategy, as of 31 March 2025 (latest available data). (3) For 5th vintage of Direct Lending strategy portfolio companies, average net leverage at closing, weighted by committed capital, as of 31 March 2025 (latest available data).



## Solid performance track record in Credit (1/2)

#### **Direct Lending: from emerging to flagship strategy**



Vintage V key metrics ~80%

Deals where Tikehau Capital is sole or lead arranger

~95%

Sponsored transactions

100%

Covenanted arranged unitranche

Credit Secondaries: future flagship in the making

- Early mover within the credit secondaries space illustrating our innovation capabilities
- Solid sourcing capacity leveraging our long-standing credit expertise
- Active portfolio management supporting sustained growth trends for secondaries

**c.\$1**bn

Total size of the strategy as of 30 June 2025<sup>1)</sup>

12.6%

Fund I net IRR<sup>(2)</sup>

**17.1**%

Fund I gross IRR (2)

Past performance does not predict future returns. Investing in private markets involves various risk factors including, but not limited to: potential total capital loss, liquidity constraints and lack of transparency. Issuance and redemption commissions are not included in the performance figures. Data as of 31 March 2025. (1) For the first vintage of Credit Secondaries, including co-investments. (2) Fund level gross and net of management fees and carried interest).



## Solid performance track record in Credit (2/2)

#### Direct Lending: from emerging to flagship strategy<sup>(1)</sup>

€m	Vintage III	Vintage IV	Vintage V
Date of inception	Dec. 2014	Jul. 2017	Oct. 2020
Strategy size <sup>(2)</sup>	€610m	€2,100m	€3,300m
# of companies financed	31	46	61
Average invested amount	€28m	€22m	€27m
Average EBITDA	€24m	€42m	€33m
Sponsored transactions	87%	75%	94%
Tikehau Capital sole or Lead Arranger	79%	80%	79%
Covenanted arranged unitranche	100%	100%	100%
Net leverage at closing	4.1x	4.8x	4.4x
Gross fund IRR <sup>(4)</sup>	9.4%	9.0%	8.4%
Net fund IRR <sup>(4)</sup>	7.1%	7.1%	6.7%

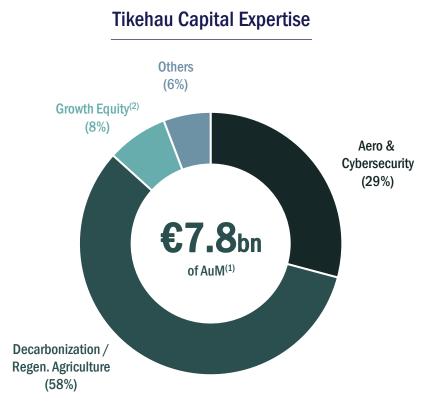
#### Credit Secondaries: future flagship in the making<sup>(1)</sup>

€m	1 <sup>st</sup> vintage
Date of inception	Oct. 2020
Fund size	\$415m
# of funds / deals invested in	72 / 20
# of companies / instruments invested in	800+/ 1,900+
Gross fund IRR <sup>(3)</sup>	17.1%
Net fund IRR <sup>(3)</sup>	12.6%

Past performance does not predict future returns. Investing in private markets involves various risk factors including, but not limited to: potential total capital loss, liquidity constraints and lack of transparency. Issuance and redemption commissions are not included in the performance figures. (1) As of 31 March 2025. (2) Total size of the strategy, including flagship fund as well as co-investment mandates. The metrics displayed on the above table only relate to the flagship fund. (3) Fund level gross and net IRRs (gross and net of management fees and carried interest).



## **Our value-creating approach in Private Equity**



- Disciplined investment on value-creating megatrends
- Thematics approach with top-tier corporate partners
- Conservative use of leverage
- Patient capital and active management
- International and seasoned investment team

+23%

LTM EBITDA growth<sup>(3)</sup>

Private Equity Decarbonization performance (€1.4bn strategy<sup>(4)</sup>) as of 31 March 2025

3.2x

Average leverage at portfolio

companies level(3)

9.8x

Average EV/EBITDA entry multiple<sup>(3)</sup>

**22**%

Strategy gross IRR

14%

Strategy net IRR

(1) As of 30 June 2025. (2) Including Secondaries. (3) Across Tikehau Capital's Private Equity strategies as of 31 March 2025 (latest available data). (4) Total size of the strategy including co-investments. Gross and Net IRR for exited transactions.



## Capital Markets Strategies: solid performance across a well-diversified range of products

#### **FLEXIBLE & EQUITY STRATEGIES**

7%

- A dedicated team of 5 experts
- A long-term and patrimonial approach
- A dynamic management aimed to adapt to different market configurations
- A strong expertise in stock picking through a rigorous investment process





#### FIXED INCOME STRATEGIES

93%

- Non-benchmarked strategies managed by conviction
- A diversified platform seeking opportunities in various segments of the credit market: Investment Grade, High Yield, and financial bonds
- A historic expertise with **over 17 years of experience** managing credit strategies
- A robust credit research team of 20 research analysts

Short Duration Tikehau Short Duration	<b>High Yield</b> Tikehau European High Yield
Dated funds Tikehau 2027, 2029, 2023	Sub. Financials Tikehau SubFin

Performance recognition



	AuM as of 30.06.25	Overall Rating <sup>(1)</sup>
Tikehau Short Duration	€2,813m	****
Tikehau Credit Court Terme	€393m	****
Tikehau European High yield	€389m	***
Tikehau Subfin Fund	€375m	****
Tikehau International Cross Assets	€352m	***

Data as of 30.06.2025. Past performance does not predict future returns. (1) Overall Rating except for Tikehau European High Yield (Rating 5-years).



## **Focus on Tactical Strategies**

#### LEVERAGING ON TIKEHAU CAPITAL'S PLATFORM TO OFFER DIFFERENTIATED INVESTMENT SOLUTIONS

#### **INVESTMENT UNIVERSE**

- Broad investment scope providing multi-asset exposure and navigating across the capital structure
- Nimble investment mandate seeking to deploy capital in any market environment
- **Transversal approach** highly synergetic with the firm

#### **2 CONTRARIAN INVESTMENT PROPOSITIONS**





#### **Multi-Asset Solutions**



Partnership with



#### **EXAMPLES OF TRANSACTIONS**

#### **Deployment**

#### Q2 2025

Real Estate Project in New York \$35m mezzanine facility to acquire Two Class A mixed-use towers providing 971 residential units, alongside ~96k net square feet of retail space and 49 parking spaces

VERESCENCE

#### Q2 2025

Exit

Enabled Verescence to acquire a majority stake in PacificGlas, a South Korean glass manufacturer specialising in the fast-growing skincare segment

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## An active and accretive M&A strategy

#### SUCCESSFUL INTEGRATION OF PAST ACQUISITIONS

#### What we look for in an acquisition



**International expansion** 



**Business mix rebalancing** 



**Entrepreneurial spirit & cultural fit** 



Client base diversification



## Fee-paying AuM and management fee rate by strategy

€m	2020	2021	2022	2023	2024	30 June 2024	30 June 2025
Real Assets	8,925	10,188	11,207	11,141	11,538	11,212	11,883
Credit	7,486	10,013	12,729	15,358	17,670	16,601	17,859
Capital Markets Strategies	4,184	5,124	4,078	4,644	5,732	5,417	5,987
Private Equity	2,650	3,040	3,403	3,805	4,811	4,002	5,056
Total fee-paying AuM	23,245	28,366	31,418	34,947	39,751	37,233	40,784

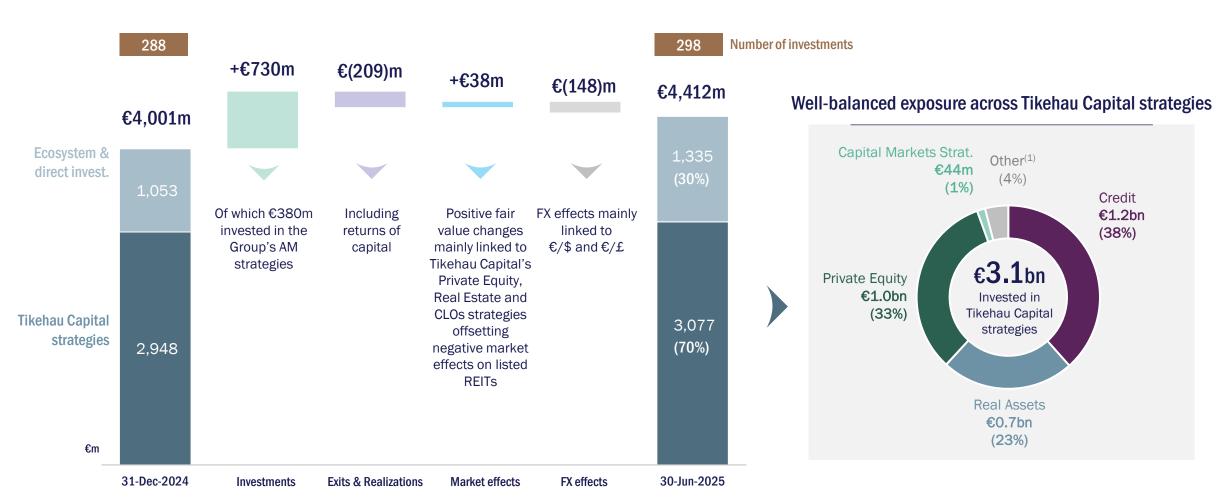
Bps	2020	2021	2022	2023	2024	LTM 30 June 2024	LTM 30 June 2025
Real Assets	96	111	108	100	86	88	85
Credit	77	86	93	85	81	80	78
Capital Markets Strategies	60	53	45	50	56	51	54
Private Equity	189	203	160	163	178	174	188
Management fees <sup>(1)</sup>	92	102	98	94	90	88	90
Performance-related fees	3	7	4	3	4	3	6
Total weighted average fee-rate <sup>(2)</sup>	95	108	102	97	94	92	95

<sup>(1)</sup> AM fees include management fees, subscription fees, arrangement fees and other revenues, net of distribution fees.

<sup>(2)</sup> Implied fee rates are calculated based on average fee-paying AuM.



## A €4.4bn growth-compounding investment portfolio



(1) Includes co-investments alongside Tikehau Capital Asset Management strategies. Past performance does not predict future returns.



## Dynamic portfolio management in H1 2025

+€730m

**Investments** 

Credit

(53%)

€(209)m

€(110)m

**Divestments & returns** of capital

Market effects & FX



**Tikehau Capital strategies** 

+€380m

Co-invest.

(4%)





+€349m

- **Investment in Schroders PLC** 
  - 5.2% of capital crossed on 24 February 2025
- Co-investment alongside **JC Flowers in Enstar** (a global insurance group based in the US)

- Granular asset exits and disposals
- Returns of capital driven by several of the firm's **CLOs and credit** secondaries strategies
- +€38m of positive fair value changes linked to some Private Equity strategies (Aerospace, **Growth Equity), Real** Estate, CLOs and a coinvestment with JC Flowers
- €(148)m of FX effects mainly linked to €/\$ and €/£

Past performance does not predict future returns.



**Private Equity** 

(25%)

**Real Assets** (16%)



## 4 years of average debt maturity

#### Financial indebtedness and amortization plan<sup>(1)</sup>



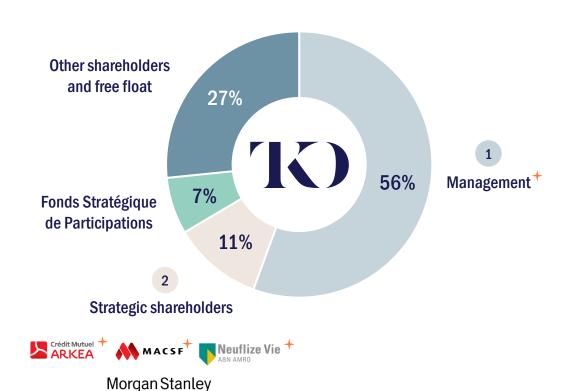
(1) As of 30 June 2025.

(2) On 7 April 2025, Tikehau Capital announced the successful completion of its tender offer. A total aggregate principal amount of €200 million of existing bonds was validly tendered and accepted by the company for purchase.



## **Capital structure**

#### Share capital ownership as of 30 June 2025



- Including Tikehau Capital Advisors<sup>(1)</sup> and other Management entities<sup>(2)</sup>
- 2 Shareholders which are also shareholders of Tikehau Capital Advisors and / or part of a shareholders' agreement with Management

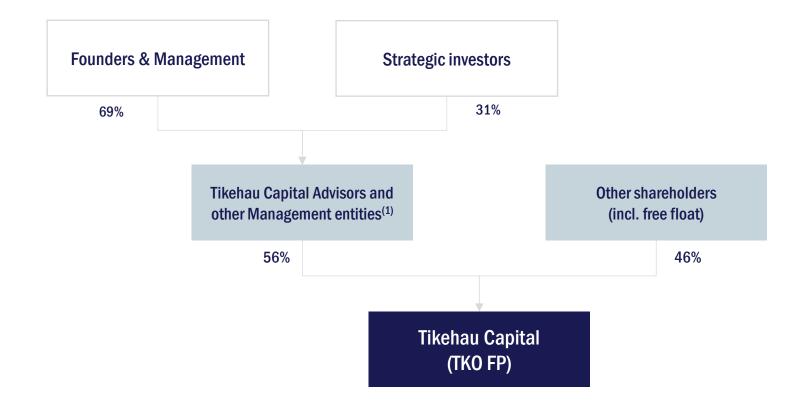
Shareholders bound by a shareholders' agreement representing a total of 66.0% of the share capital

<sup>(2)</sup> Other entities controlled by AF&Co, MCH and the Management.



<sup>(1)</sup> Tikehau Capital Advisors (54% ownership in Tikehau Capital) owns 100% of Tikehau Capital Commandité, the general partner of Tikehau Capital SCA (the listed company).

## Tikehau Capital's simplified organizational chart

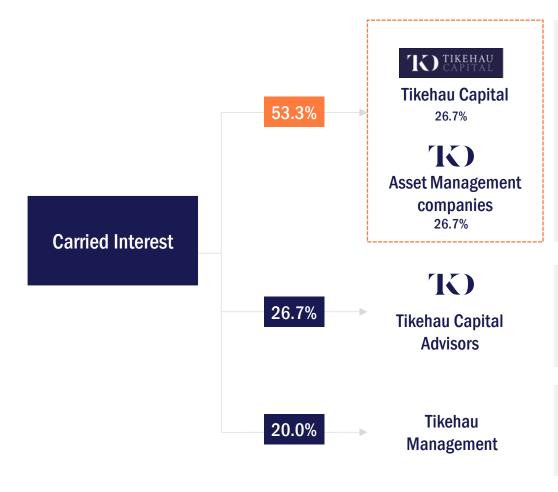


As of 30 June 2025.

(1) Other entities controlled by AF&Co, MCH and the Management, including Tikehau Capital Advisors, which owns 54% of Tikehau Capital.



## **Shareholder-friendly allocation of carried interest**



- Tikehau Capital: Group's parent company whose securities are listed on the regulated market of Euronext Paris. The purpose of the company is to invest directly or indirectly in the Group's investment platforms
- Tikehau Investment Management & other Asset Management platforms, wholly-owned by Tikehau Capital (100.0%)

- Tikehau Capital Advisors: a limited liability company. Its main activity is the acquisition, holding and management of any type of equity interests and securities
- Tikehau Management: indirect holding company of Tikehau Capital. The senior management responsible for all business units and functions of Tikehau Capital (around 130 professionals) holds its equity

As of 30 June 2025.



## **Strong Corporate Governance**

A highly independent and experienced Supervisory Board

**Board composition** 

11

Members, including 1 non-voting member

50%

**Independent members** 

40%

Women

>95%

Attendance rate in 2024

**Board Committees** 

**Audit & Risk Committee** 

3 members 2/3 independent

Governance & Sustainability

Committee

3 members 2/3 independent

#### **Capital Allocation Committee**

 Role: assist the Managers in its investment decisions and in monitoring the financial performance expected from these investments.

#### - Composition:

- · Group Deputy Chief Executive Officers
- Group General Counsel
- Group CFO
- Group CIOs
- Other senior members of the Group

As of 31 December 2024.



## **Tikehau Capital – Supervisory Board**

#### INDEPENDENCE, EXPERIENCE AND EXPERTISE



**Xavier MUSCA** Chairman of the Supervisory board



Roger CANIARD Head of MACSF Financial Management



Fonds Stratégique de Participations, represented by Florence LUSTMAN **Chief Financial Officer** of France Assureurs



Sophie COULON-RENOUVEL **Director of External Growth, Partnerships and Digital** of the Crédit Mutuel Arkéa group



Maximilien DE LIMBURG STIRUM **Executive Chairman of SFI** 



Jean-Pierre DENIS (non-voting member) Vice-Chairman of Paprec Group

#### INDEPENDENT MEMBERS REPRESENT 50% OF THE BOARD



Jean-Louis CHARON **Chairman of City Star** 



François Pauly **Chairman of Compagnie financière** La Luxembourgeois



Pierre-Henri FLAMAND **Independent Member** 



**Fanny PICARD** Chair of Alter Equity SAS, **Management Company** of the FPCI Alter Equity



Constance de PONCINS **Director of CREPSA and of** supplementary pensions at B2V/B2V Gestion

As of 30 June 2025.



### **Contacts**

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**Julie TOMASI Investor Relations Officer** jtomasi@tikehaucapital.com +33 (0) 1 40 06 58 44

#### **Analyst coverage**

Autonomous
------------

**Isobel Hettrick** 

#### Berenberg

**Christoph Greulich** 

#### **CIC Market Solutions**

**Arnaud Palliez** 

#### Citi

Nicholas Herman

#### **Exane BNP Paribas**

**Arnaud Giblat** 

#### **Degroof Petercam**

Joren Van Aken

#### **Goldman Sachs**

**Oliver Carruthers** 

#### **Deutsche Bank**

**Sharath Kumar** 

#### **Kepler Cheuvreux**

Nicolas Payen

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#### **Oddo BHF**

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"Gross IRR" represents the aggregate, compound, annualized internal rate of return calculated on the basis of cash flows to and from all investors, but disregarding carried interest, management fees, taxes and organizational expenses payable by investors, which will reduce returns and, in the aggregate, are expected to be substantial. Actual returns will be substantially lower on a net basis.

Calculations of Gross Return at the investment level use the date of the relevant investment without regard to whether the investment was initially funded by investor contributions or by borrowings under a revolving credit facility to be subsequently repaid with investor contributions.

Calculations of Gross Return at the fund level use the scheduled date of contribution by fund investors to the fund for the relevant investments. For funds that borrow on a temporary basis prior to calling capital, if calculations of Gross Return at the fund level used the dates of each investment rather than the dates of each contribution by fund investors, the Gross Return may be lower since internal rate of return calculations are time-weighted and the relevant calculations would incorporate longer periods of time during which capital is deployed.

Past performance is not indicative of future results. Performance results referring to a period of less than twelve months are not a reliable indicator for future results due to the short track record. As a result of various risks and uncertainties, actual results may differ materially from those reflected in this Presentation.

Calculations of net return are equal to the internal rate of return after fees, carried interest and organizational expenses are factored in.

There is no guarantee any of the companies acquired will reach their IRR targets. There can be no assurance that investment objectives or investments made by Fund will be successful.

Targeted investments are based on generally prevailing industry conditions. Adverse economic, regulatory and market conditions could negatively impact our business assumptions.

